

# **RAD HIRES EMPLOYMENT GUIDE - LATAM**

**YOUR GUIDE TO REMOTE  
HIRES IN LATIN AMERICA**

radhires.com

Prepared by Christopher White

Try Pitch

**RAD**

You Can Hire Amazing  
Full-Time Employees  
That Cost 40-60% Less  
Than US Equivalents.

**RAD**

...but it's hard to find the  
good ones.

The logo consists of the letters "RAD" in a bold, white, sans-serif font, centered within a solid black rectangular box. This box is positioned in the lower right area of the slide, overlapping a large orange circle that is partially cut off by the right edge of the frame. The background of the slide is split: the left half is white, and the right half is a light lavender color.

**RAD**

# That's where we come in.

- **Utilize our 10+ years of experience** - We've hired in Latin America for over a decade.
- **Headhunter staff in Latin America** - Our recruiters are on the ground in Latin America.
- **We know where to look for great candidates** - We know the best countries to target.
- **Our database keeps growing** - Every week we're speaking to amazing nearshore talent and adding them to our database.

The logo for RAD, consisting of the letters 'RAD' in a bold, white, sans-serif font, centered within a solid black rectangular box.

# BENEFITS

## 40-60% Cheaper

Compared to US & Canadian salaries, Latin American workers make up to 40-60% less. Cost of living is much less.

## Quality Hires

There are tons of amazing workers eager to work remotely for American & Canadian companies.

## Excellent English

A solid amount of Latin American workers have excellent written & spoken English skills. We screen all candidates for English skills.

## Culture Fit

Culture & values are similar to America & Canada. You'll have a lot in common with your nearshore colleagues and can work in similar timezones.

# OUR CUSTOMERS



Fueled



Donorly



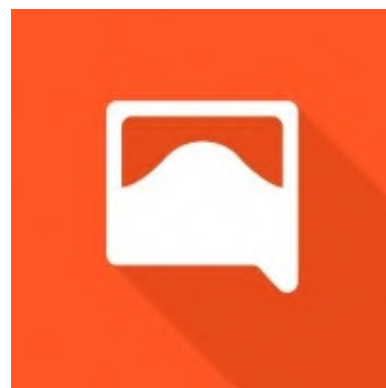
kyu



Grid



Hybrid



Sandboxx



Dental Hi-Tech



Delta Medical Systems

Customer Success Story

## MEET JUSTIN, DIRECTOR OF PEOPLE OPERATIONS AT SANDBOXX

Justin and his team at Sandboxx had an urgent need for a Senior Android Engineer and specifically wanted someone from South America. We helped him find a very talented engineer in just 2 weeks and he started shortly thereafter.

Try Pitch



**Justin Baker**  
**Director of People Operations**

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“Rad Hires was instrumental in helping us find candidates outside the US; really helpful, quick, and knowledgeable - highly recommend them!”

Our Services

**RAD HIRES IS A HEAD HUNTER AGENCY  
FOR FINDING TOP NEARSHORE TALENT  
FOR YOUR COMPANY.**

# WHAT TO EXPECT WHEN YOU WORK WITH US

1

Get in touch. Tell us about the role you're looking to fill. We'll get to know each other and the job you're looking to fill.

2

We begin our search for your specific role. We'll interview and screen until we find several candidates that are well suited for your job.

3

We'll present the candidates to you. We'll then help you schedule interviews with the candidates to choose your favorite.

4

For full-time hires, you pay us our fee of 20-25% of the assumed first year's full-time salary for the candidate. (We also offer a 60-90 day guarantee).

# WANT TO TRY BEFORE YOU BUY?

## Staff Augmentation

We offer month-to-month full-time and part-time staff augmentation services. No long-term commitment, pay per hour.

## Contract-to-Hire

Looking for a full-time employee, but don't want to commit just yet? Hire them as an hourly contractor through Rad Hires and then convert them to full-time for a small conversion fee when you're ready.

# READY TO WORK TOGETHER?

We're on the hunt for amazing nearshore candidates for  
your company.

[biz@radhires.com](mailto:biz@radhires.com)

<https://radhires.com>

**RAD**